

Virginia Ship Repair Association

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The Strength Behind the Fleet!

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The Virginia Ship Repair Association (VSRA) is a regional trade association representing companies engaged in, or supporting, the Ship Repair industry in Virginia and the Mid-Atlantic region. Its mission is to focus and coordinate member resources on issues, challenges, and opportunities facing the Ship Repair industry in Virginia and across the nation. The Virginia Ship Repair Association had its origin in 1979. Corporate officers of the individual private sector shipyards in South Hampton Roads jointly established a training facility named the Tidewater Maritime Training Institute (TMTI). The Institute was incorporated in 1981 as a non-profit, tax exempt, educational institution (IRS 501(c)(3)). TMTI was founded to provide training for the Ship Repair industry in Hampton Roads, Virginia. In 2006, TMTI changed its name to the Virginia Ship Repair Foundation (VSRF) whose mission is to attract more qualified workers to the Ship Repair industry and help member companies improve their incumbent worker qualifications. VSRF directly supports Virginia Ship Repair Association members.

In 1984 recognizing that there was a need for a regional association of Ship Repair yards to address other mutual concerns, the same corporate shipyards organized and incorporated the South Tidewater Association of Ship Repairers, Inc. (STASR) as a non-profit, tax exempt trade association (IRS 501(c)(6)). Membership was extended to Ship Repair sub-contractors, suppliers and support service companies. By early 2004, the association had grown to over 160 member companies from all over the Commonwealth of Virginia, as well as near-by states. In 2005, the name of the association was changed to the Virginia Ship Repair Association to better reflect the geography and business focus of its members.

VSRA services its members:

- By making their concerns known to federal, state and local agencies;
- By providing information affecting the industry;
- By coordinating industry workforce development programs and member-driven training courses;
- By fostering the commercial welfare of its members.

VSRA represents over 200 member companies whose combined businesses have an economic impact in the Hampton Roads area on: 30,000 jobs, \$3.2 billion in annual sales and \$1.4 million in employee earnings.

JUST SOME OF THE BENEFITS YOUR COMPANY IS AFFORDED:

- Monthly General Membership Luncheons with Industry Relevant Speakers
- Optional Participation in the Optima Health Care Program
- EXCLUSIVE Access to MEMBERS ONLY Portion of the Website for ANY Member Employee
- Reduced Fees on: Training, Events and Seminars
- First Choice on Sponsorship Opportunities
- Access to Standing Committees
- Networking and Policy Level Engagement within the industry.



VSRA Board of Directors meetings are held monthly followed by a lunch meeting with the general membership. The Chairman of the VSRA Board and the VSRA committee Chairs report to the general membership at each monthly meeting. VSRA standing committees and their Chairpersons are:

• Contracts

Mike Gardner, Troutman Sanders 1st Thursday of the Month Hosts an Annual Standards of Conduct Seminar, Reviews Contract Issues

• Communications/Website

Kathleen Hinton, General Dynamics NASSCO 3rd Monday of the Month Conducts Annual Membership Surveys, Publishes a Monthly Newsletter and Oversees Website Improvements.

Human Resources

Chris Abel, Troutman Sanders 1st Wednesday of the Month Hosts an Annual HR Seminar

• Environmental Affairs

Frank Wheatley, Colonna's Shipyard Inc. 2nd Thursday of Odd Number Months Works to Identify Issues and Collaborate on Environmental Activities

Quality Assurance/Standard Items

Dennis Robbins, Marine Hydraulics International 4th Wednesday of the Month Oversees the Sub-Contractor Audit Program

• Safety

Brian Applewhite, Tecnico Corp. 2nd Thursday of the Month Maintains the OSHA Partnership and the Safety Orientation. Hosts the Annual Health and Safety Seminar. Refer to the Safety Briefing in this packet for more information.

• Security

Leigh Kennedy, Earl Industries LLC 2nd Tuesday of the Month Works closely with the Yards and Defense Agencies on Security Access and Issues.

• Workers' Compensation

Dave Straeten, Abercrombie Simmons & Gillette 2nd Thursday Even Numbered Months Reviews Cases and Policy Issues.

PLEASE REFER TO THE WEBSITE FOR UP-TO-DATE INFORMATION ON MEETING LOCATIONS AND TIMES, MINUTES AND AGENDAS, AS WELL AS CONTACT INFORMATION FOR THE CHAIRPERSONS

The VSRA Chairman of the Board appoints Committee Chairs. Standing committee meetings are open to all members. Member companies are strongly encouraged to participate in committee meetings and activities. Typically, committee members are men and women whose experience relates to the committees on which they serve; therefore, they bring a great deal of knowledge and best practices to the table to share with others and help improve our industry. The committees meet monthly, work closely with various agencies, discuss mutual concerns, and recommend positions on industry issues to the VSRA Board of Directors when appropriate.

JOIN A COMMITTEE MAILING LIST! Email us at: Admin@VirginiaShipRepair.org



VSRA is a solid, fiscally conservative steward of funding received from dues and programs. All event and sponsorship revenue supports member services and growth opportunities identified by our membership.

Seminars...

Various committees host Annual Seminars to provide expert information in their respective fields. These include:

- HR Committee Human Resources Seminar
- Contracts Committee Standards of Conduct
 Seminar
- Safety Committee Health & Safety Seminar

Workforce Training...

VSRA has the most active and aggressively growing Ship Repair industry workforce development program in the Nation. In addition, we provide this program as a Member Service with a negligible profit margin which saves our Member Companies valuable resources.

View all of our training on our website. Courses include:

- Emergency First Responder/Refresher
- Cableway
- Navy Basic Paint Inspector Certification
- Supervisory Safety and Leadership
- Standard Items
- Blueprint Reading
- On-Line Safety Orientation

Watch for MORE On-Line Courses COMING SOON!

VSRA also provides privately scheduled training courses and will arrange to hold classes AT YOUR LOCATION!

VSRA SPONSORSHIP OPPORTUNITIES in BRIEF

There are several ways to sponsor VSRA Ship Repair Initiatives. Please also refer to our Virginia Ship Repair Foundation for contribution opportunities that qualify as charitable deductions.

• Seminar Sponsorships give member and nonmember companies exposure to decision makers in specific fields such as Human Resources, Safety and Contracts. Levels: \$250 to \$3000

Joint Meetings...

VSRA partners with ASNE bi-annually for the ASNE Conference in Virginia Beach. Representatives from the Association Membership also attend various collaboration events such as JINII. In addition we work with SCA and other Regional Ship Repair Associations on various policy input and campaign initiatives. Finally, we participate in and host the Legislative Reception at the Annual NSRIC in Washington D.C.

Have An IDEA?...

The Safety Committee plans a full-day Health & Safety Seminar for Supervisors, Leadership and Employees. The seminar features over 20 speakers with multiple learning-tracks to meet everyone's needs. Topics always include safety updates, policy improvement, communication and other pertinent issues. The Seminar is held each Fall at the Ted Constant Center.

For information on Sponsorship opportunities at the event, or to serve on the Planning Committee please call our offices at 757.233.7034

Special Events...

The following Annual Events are great ways to meet a large contingent of our membership:

- Annual Meeting: October
- Holiday Luncheon: December
- National Maritime Tradesmen Award Luncheon: 3rd Tuesday in May
- Website Ads reach more than 8,000 Home Page viewers a month: \$800
- OTraining Home Page Ad reaches more than 3000 users monthly: \$250
- Annual Holiday Lunch. Our largest member meeting of the year. Beverage Sponsor \$1000, Raffle Sponsor: \$750
- Day on the Hill Industry Education Materials Sponsor: \$250